



BE GROUP

INTERIM REPORT BE Group AB (publ)

January – March 2021

First quarter 2021

- Net sales amounted to SEK 1,100 M (1,118)
- The underlying operating result increased to SEK 68 M (42)
- Inventory gains and losses amounted to SEK 18 M (-11) and items affecting comparability to SEK 0 M (-35)
- The operating result increased to SEK 86 M (-4)
- Result after tax increased to SEK 63 M (-23)
- Cash flow from operating activities amounted to SEK 60 M (93)
- Earnings per share increased to SEK 4.88 (-1.75)

Results overview	2021	2020	Change	2020
	Jan-Mar	Jan-Mar		Full-year
Tonnage, thousands of tonnes	88	90	-2	307
Net sales, SEK M	1,100	1,118	-18	3,672
Underlying operating result, SEK M	68	42	26	96
Operating result, SEK M	86	-4	90	39
Profit/loss for the period, SEK M	63	-23	86	4
Earnings per share, SEK	4.88	-1.75	6.63	0.33
Cash flow from operating activities, SEK M	60	93	-33	341

BE Group, which is listed on the Nasdaq Stockholm exchange, is a trading and service company in steel, stainless steel and aluminium. BE Group offers efficient distribution and value-adding production services to customers primarily in the construction and manufacturing industries. In 2020, the Group reported sales of SEK 3.7 billion. BE Group has approximately 630 employees, with Sweden and Finland as its largest markets. The head office is located in Malmö, Sweden. Read more about BE Group at www.begroup.com.



”...and in the first quarter, the company is clearly showing its potential under more favorable market conditions”

Statement from the CEO

BE Group is having its best quarter in terms of earnings in more than ten years. In the previous year, BE Group showed that the possible descent in times of economic downturn had been reduced and in the first quarter, the company is clearly showing its potential under more favorable market conditions.

Sales in the first quarter of 2021 were in line with the same quarter last year, but the underlying operating result improved considerably and ended up at SEK 68 M (42). The background to this is higher gross margin and lower costs.

Rising steel prices during the quarter resulted in inventory gains of SEK 18 M, compared with inventory losses of SEK -11 M the same period last year, and the operating result amounted to SEK 86 M (-4). However, it should be noted that the operating result in the first quarter of 2020 was impacted by items affecting comparability of SEK -35 M concerning the centralization of the warehouse and production to Norrköping and closure of the warehouse in Malmö.

Continued recovery

The market is continuing to gradually recover and material prices that rose quickly and considerably at the end of last year has continued to rise during the quarter. In the main markets, the recovery is clear in both the construction and manufacturing industry. Our hope is that the pandemic is beginning to near its end, but the uncertainty about how it may affect 2021 remains.

Steel price trend

After a long period of somewhat low steel prices, they are now perceived

by many to be high, but the steel producers would probably call today's prices more long-term sustainable.

European suppliers of automotive related products are fully booked into the third quarter and the alternative to importing steel to Europe is limited due to better prices and greater need outside Europe. This means rising steel prices in the second quarter and possibly also in the third quarter. Of course, this is on condition that the automotive industry utilizes its allocations.

BE Group is monitoring the market development carefully and making continuous adjustments.

Future outlook

The work of building a stable and long-term profitable company is continuing and in times when things are going well, it is important to not get comfortable and relax. After a number of years of scrimping and structural changes, the word comfortable is fortunately not a part of the company's DNA. Focus right now is on smaller and recurring improvements in every part of the company. The primary aim is to improve the customers' experience of doing business with us. Among other things, this is about expertise, delivery accuracy, offering and availability. The working name is simply customer experience.

Peter Andersson
President and CEO

Bridge 2020-2021 operating result SEK M	Q1	Q2	Q3	Q4
Operating result 2020	-4	21	4	18
Reversal of inventory gains (-)/losses (+)	11	2	10	-6
Items affecting comparability	35	5	-	-
Underlying operating result 2020	42	28	14	12
Change in sales	-3	-	-	-
Change in underlying gross margin	16	-	-	-
Change in overhead costs	13	-	-	-
Underlying operating result 2021	68	-	-	-
Reversal of inventory gains (+)/losses (-)	18	-	-	-
Items affecting comparability	-	-	-	-
Operating result 2021	86	-	-	-

Comments on the report

First quarter

Consolidated net sales for the period decreased by 2 percent compared to last year, amounting to SEK 1,100 M (1,118). The decrease is mainly explained by negative currency effects and slightly lower tonnage. The market recovery that occurred during the fourth quarter last year, continued in the first quarter of this year within the construction as well as manufacturing industry.

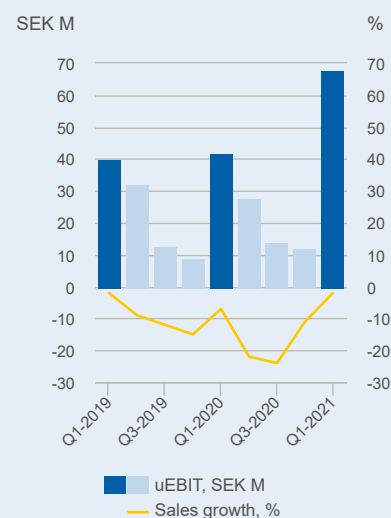
Higher steel prices and inventory gains contributed to an increased gross profit of SEK 207 M (170) and also resulted in a stronger gross margin compared to last year of 18.9 percent (15.2). The operating result increased to SEK 86 M (-4), corresponding to an operating margin of 7.8 percent (-0.4). The operating result for the first quarter 2020 was impacted by items affecting comparability of SEK -35 M. Adjusted for inventory gains and losses of SEK 18 M (-11) and items affecting comparability of SEK 0 M (-35), the underlying operating result increased to SEK 68 M (42). The underlying operating margin during the period increased to 6.1 percent (3.8). The higher underlying result is mainly explained by an improved gross margin and lower costs.

Covid-19 summary

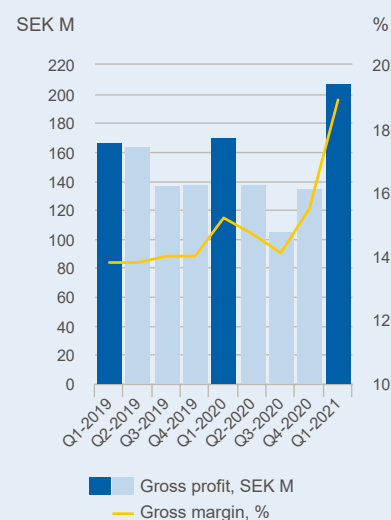
The full scope and duration of the on-going pandemic are not yet known, which means, as previously reported, that it is not possible to fully quantify its future impact on BE Group. The uncertain market situation has led BE Group to take several measures necessary to mitigate the effects of Covid-19. This primarily concerned the operations in Sweden and the company made use of Government grants up until the end of February 2021, such as the introduction of short-term lay-offs, for example. Government grants linked to Covid-19 contributed around SEK 1 M during the first quarter. These grants are recognized as cost-reductions of the items the grants pertains to. The previous granted deferral of tax payments of approximately SEK 30 M will be refunded in the beginning of the second quarter 2021. All of the companies in the Group focus extensively on cost control, savings and efficiency enhancements and report developments to Group Management weekly.

BE Group is monitoring the development closely and is prepared to take further actions to reduce the negative impact on the business. The company acts in accordance with decisions and recommendations from governments and authorities in the respective markets and with the health and well-being of its employees as a top priority.

THE GROUP'S SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER



THE GROUP'S GROSS MARGIN AND GROSS PROFIT PER QUARTER



BUSINESS AREA SWEDEN & POLAND

The business area includes the Group's operations in Sweden consisting of the companies BE Group Sverige and Lecor Stålteknik, as well as the Polish operation BE Group Poland.

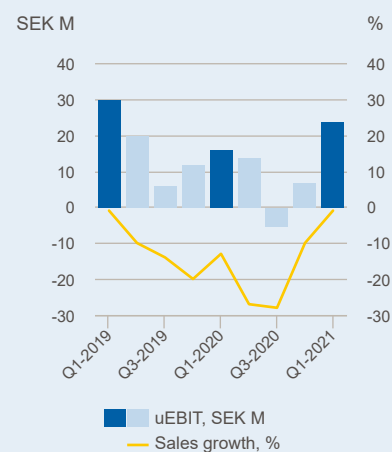
First quarter

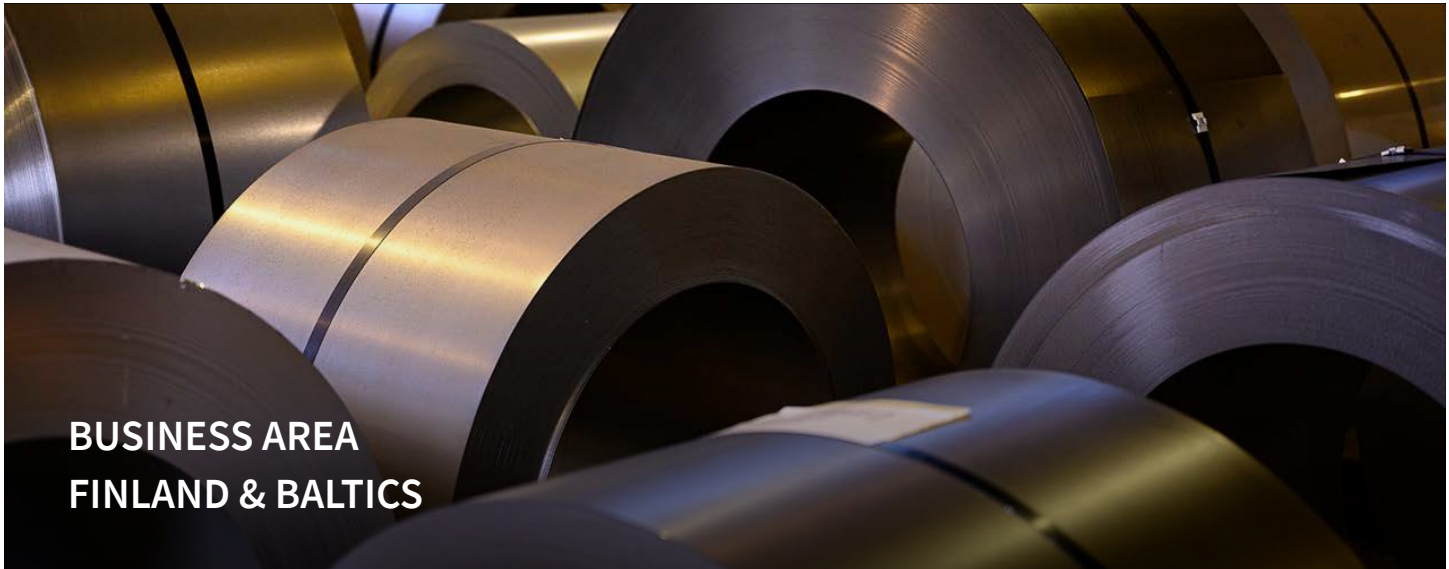
Net sales decreased by 1 percent in the first quarter compared to last year and amounted to SEK 550 M (558). The slightly lower sales is explained by a decrease in tonnage by 5 percent at the same time as price and mix effects contributed positively by 4 percent. The operating result increased to SEK 36 M (-24). Adjusted for inventory gains and losses of SEK 12 M (-6) and items affecting comparability of SEK 0 M (-35), the underlying operating result increased to SEK 24 M (16).

BE Group Sverige delivered a stronger underlying operating result compared to last year. In the wake of the pandemic, tonnage decreased but was compensated by an increased gross margin through higher steel prices, inventory gains and a lower costs. The recovery within the automotive industry continued to be strong and the demand from the mining industry as well as subcontractors to the energy sector increased.

In the Polish operations and Lecor Stålteknik, profitability declined as a result of decreased volume. Our joint venture AMBE provided an increased operating result compared to last year, despite limited material availability, through higher steel prices and improved gross margin.

BUSINESS AREA SWEDEN & POLAND, SALES GROWTH AND UNDERLYING OPERATING RESULT PER QUARTER





**BUSINESS AREA
FINLAND & BALTICS**

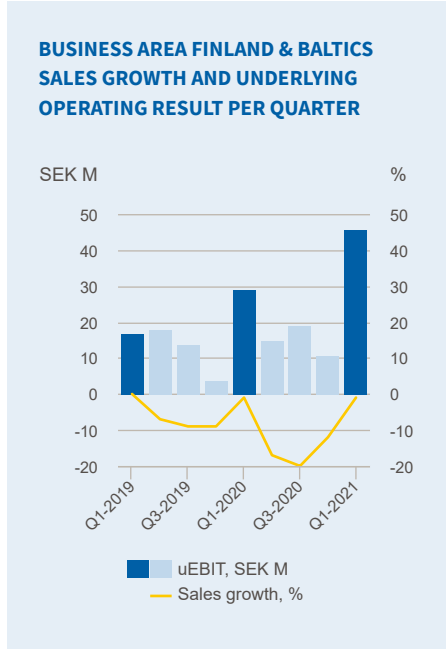
The business area includes the Group’s operations in Finland and the three Baltic countries.

First quarter

Net sales decreased by 1 percent in the first quarter compared to last year and amounted to SEK 556 M (562). Tonnage was unchanged while positive price and mix effects of 4 percent was counteracted by negative currency effects of 5 percent. The operating result increased to SEK 52 M (23) mainly due to a strong development in the Finnish operations. Adjusted for inventory gains and losses of SEK 6 M (-6), the underlying operating result increased to SEK 46 M (29).

Tonnage decreased somewhat in the Finnish operations, despite this they delivered increased net sales and gross margin and a very strong underlying result compared to last year. This was achieved through higher steel prices, proactive pricing and lower costs. There has been a gradual increase in demand mainly from the manufacturing industry.

The Baltic operations showed positive profitability through increased volume.



Parent Company & consolidated items

Parent Company & consolidated items include the Parent Company, Group eliminations and also parts of the Group's operations undergoing restructuring. For additional information see the Annual Report for 2020.

The effects regarding IFRS 16 were reported under Parent Company & consolidated items and have not been allocated to the two business areas.

Sales for the first quarter of the Parent Company, BE Group AB (publ), amounted to SEK 22 M (24) during the period and derived from intra-Group services. These intra-Group services mainly include central expenses for IT and business systems, the subsidiaries' use of the BE Group brand and Finance. These expenses are distributed and invoiced to all subsidiaries in the Group. In the result follow-up of the business areas, these intra-group expenses have been eliminated except for expenses for IT and business systems. Out of the total costs for the Parent Company, of SEK 11 M (12), SEK 9 M (10) was allocated to the subsidiaries. The operating result amounted to SEK 11 M (13).

Net financial items for the quarter amounted to SEK 96 M (15) and were affected by Group-internal dividends. Profit before tax amounted to SEK 107 M (28) and profit after tax amounted to SEK 105 M (30). Investments in the Parent Company amounted to SEK 1 M (0). At the end of the period, cash and equivalents in the Parent Company amounted to SEK 272 M (17).

Group

Net financial items and tax

The Group's consolidated net financial items in the first quarter amounted to SEK -8 M (-25), of which net interest amounted to SEK -4 M (-5). During the quarter, interest expenses related to leasing according to IFRS 16 amounted to SEK -2 M (-3).

Taxes for the first quarter amounted to SEK -15 M (6). Profit after tax amounted to SEK 63 M (-23).

Cash flow

The Group's consolidated working capital amounted to SEK 376 M (520) at the end of the period and the average working capital tied-up for the first quarter was 8.2 percent (11.9). Cash flow from operating activities amounted to SEK 60 M (93) during the quarter. Cash flow from investing activities amounted to SEK -3 M (-7). Cash flow after investments thus amounted to SEK 57 M (86).

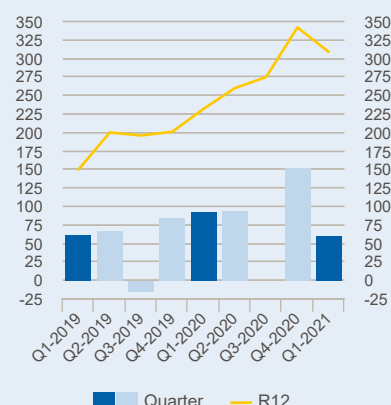
Financial position and liquidity

At the end of the period, consolidated cash and cash equivalents, including overdraft facilities, amounted to SEK 442 M (195) and the interest-bearing net debt excl. IFRS 16 was SEK 124 M (322). Equity amounted to SEK 981 M (937) at the end of the period.

Organization, structure and employees

The number of employees amounted to 609 compared to 635 at the same time last year. The average number of employees during the year amounted to 613 (637).

THE GROUP'S CASH FLOW FROM OPERATING ACTIVITIES, SEK M



Other information

Significant events after the end of the period

No significant events have taken place after the end of the period.

Transactions with related parties

No transactions took place between BE Group and related parties that had a material impact on the company's financial position and results.

Annual General Meeting 2021

BE Group's Annual General Meeting will take place on April 20, 2021, in Malmö, Sweden. Due to the coronavirus and to curb the spread of the virus, the Board of Directors has decided that the annual general meeting should be conducted by way of postal vote pursuant to temporary legislation being in effect in 2021. This means that the annual general meeting will be held without the physical presence of shareholders, representatives or third parties. The shareholders will only be able to exercise their voting rights by postal voting. Please visit www.begroup.com for more information.

Proposed dividend

According to BE Group's dividend policy, the Group will distribute at least 50 percent of profit after tax, over time. Dividends shall be distributed taking BE Group's financial position and prospects into account. The Board of Directors proposes that no dividend be paid for the financial year of 2020.

Proposed composition of the Board

The Nominating Committee has proposed re-election of Board members Carina Andersson, Lars Olof Nilsson, Mats O Paulsson, Petter Stillström and Jörgen Zahlin. It is proposed that Jörgen Zahlin be re-elected as Chairman.

Proposal for election of auditors

Based on the recommendation of the Audit Committee, the Nominating Committee proposes re-election of the auditing firm Öhrlings PricewaterhouseCoopers AB as the Company's auditor.

Significant risks and uncertainties

Through its operations, BE Group is exposed to global macroeconomic factors, the competitive situation, structural changes in the market and the economy, as well as financial risks such as currency risks, interest risks, credit and counterparty risks. Within the companies of the Group, continuous processes are ongoing to identify existing risks and assess how these should be handled. The risk exposure is explained in the 2020 Annual Report, which was published in March 2021. For risks related to the consequences of Covid-19, see below.

Risks related to Covid-19 and measures taken

It is not possible to fully quantify the impact that Covid-19 may have on the company. BE Group is continuing to monitor developments closely and is adjusting the measures that have been implemented in the Group in the short term to counteract the effects, such as Government grants, renegotiated agreements and increased control of working capital and costs. The company acts in accordance with decisions and recommendations from governments and authorities in the respective markets and with the health and well-being of its employees as a top priority.

Accounting principles

The interim report was prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act. The Parent Company's interim report is prepared in compliance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2 Accounting for Legal Entities.

Government grants are reported at fair value when there is reasonable assurance that the grant will be received and the conditions associated with the grant will be met. Government grants relating to costs are reported in the income statement. During the period, grants received have been reported as cost reductions.

Refer to the 2020 Annual Report for details of the Group's other accounting principles and definitions of certain terms. The principles applied are unchanged in relation to the Annual Report. In other regards, the new standards and interpretations that have come into effect from the financial year 2021 have had no significant effect on the financial reporting.

Future information

Future reporting dates

BE Group AB (publ) intends to publish financial information on the following dates:

- The Interim Report for January–June 2021 will be published on July 15, 2021.
- The Interim Report for January–September 2021 will be published on October 21, 2021.
- The Year-end Report for 2021 will be published in January 2022.

Financial information is available in Swedish and English from BE Group's website and can be ordered by phone +46 (0) 40 38 42 00 or e-mail: info@begroup.com.

Malmö, April 20, 2021

BE Group AB (publ)

Peter Andersson

President and CEO

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This report has not been reviewed by the company's auditors.

Condensed consolidated income statement

(SEK M)	Note	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Net sales		1,100	1,118	3,672	3,654
Cost of goods sold	1	-893	-948	-3,124	-3,069
Gross profit		207	170	548	585
Selling expenses	1	-100	-105	-371	-366
Administrative expenses	1	-26	-31	-110	-105
Other operating income and expenses	2	-1	-39	-35	3
Participation in joint venture		6	1	7	12
Operating profit/loss		86	-4	39	129
Financial items		-8	-25	-28	-11
Profit/loss before tax		78	-29	11	118
Tax		-15	6	-7	-28
Profit/loss for the period		63	-23	4	90
Earnings per share		4.88	-1.75	0.33	6.96
Earnings per share before and after dilution		4.88	-1.75	0.33	6.96

Consolidated statement of comprehensive income

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Profit/loss for the period	63	-23	4	90
Other comprehensive income				
Items that have, or may be, reclassified to profit/loss for the period				
Translation differences	13	37	-21	-46
Hedging of net investments in foreign subsidiaries	0	0	0	0
Tax attributable to items in other comprehensive income	0	0	0	0
Total other comprehensive income	13	37	-21	-46
Comprehensive income for the period	76	14	-17	44

Condensed consolidated balance sheet

(SEK M)	Note	2021 Mar 31	2020 Mar 31	2020 Dec 31
Goodwill		562	582	557
Other intangible assets		4	6	5
Tangible assets		88	93	89
Right of use assets		519	565	541
Investment in joint venture		123	112	117
Financial assets		0	0	0
Deferred tax assets		22	31	24
Total non-current assets		1,318	1,389	1,333
Inventories		534	646	501
Accounts receivable		615	583	376
Other receivables		37	40	42
Cash and equivalents		292	45	166
Total current assets		1,478	1,314	1,085
Total assets	3	2,796	2,703	2,418
Equity		981	937	905
Non-current interest-bearing liabilities		414	362	321
Non-current leasing liabilities		430	477	457
Provisions		0	0	0
Deferred tax liability		43	47	42
Total non-current liabilities		887	886	820
Current interest-bearing liabilities		2	5	1
Current leasing liabilities		89	90	84
Accounts payable		598	568	414
Other current liabilities		212	181	162
Other current provisions		27	36	32
Total current liabilities		928	880	693
Total equity and liabilities	3	2,796	2,703	2,418

Condensed consolidated cash-flow statement

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Operating result	86	-4	39	129
Adjustment for non-cash items	21	59	134	96
– of which, amortization/depreciation	30	29	115	116
– of which, other items	-9	30	19	-20
Interest paid/received and other financial items	-4	-6	-21	-19
Income tax paid	-2	-3	-10	-9
Change in working capital	-41	47	199	111
Cash flow from operating activities	60	93	341	308
Investments in intangible assets	0	0	0	0
Investments in tangible assets	-3	-7	-21	-17
Divestments of tangible assets	0	0	0	0
Other cash flow from investing activities	0	0	0	0
Cash flow after investments	57	86	320	291
Cash flow from financing activities	66	-213	-318	-39
Cash flow for the period	123	-127	2	252
Exchange-rate difference in cash and equivalents	3	4	-4	-5
Change in cash and equivalents	126	-123	-2	247

Condensed statement of changes in equity

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Equity at beginning of period	905	922	922	937
Comprehensive income for the period	76	14	-17	44
Dividend	-	-	-	-
Equity at end of period	981	937	905	981

Note 1 Amortizations and depreciations

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Amortization of intangible assets	1	1	3	3
Depreciation of tangible assets	6	6	23	23
Depreciation of right of use assets	23	22	89	90
Total amortizations and depreciations	30	29	115	116

Note 2 Items affecting comparability

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Restructuring expenses	-	-35	-40	-5
Total items affecting comparability	-	-35	-40	-5

Note 3 Valuation of financial assets and liabilities

In all material respects fair value coincides with the carrying amount in the balance sheet for financial assets and liabilities.

The assessment of the fair value of the financial assets has been carried out in accordance with level 2, with the exception of cash and equivalents, which are valued in accordance with level 1. For additional information, see Note 31 in the 2020 Annual Report. No material changes have taken place in relation to the valuation as per December 31.

Segment reporting

Net sales by business area

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	550	558	1,782	1,774
Finland & Baltics	556	562	1,896	1,890
Parent Company & consolidated items	-6	-2	-6	-10
Group	1,100	1,118	3,672	3,654

Net sales by business area and product group

(SEK M)	Sweden & Poland	Finland & Baltics	Parent company & consolidated items	Total	
	2020 Jan-Mar	2020 Jan-Mar	2020 Jan-Mar	2020 Jan-Mar	2020 Full-year
Long steel products	246	149	0	395	1,363
Flat steel products	175	275	0	450	1,428
Stainless steel	92	101	0	193	611
Aluminium	19	32	0	51	170
Other	26	5	-2	29	100
Total	558	562	-2	1,118	3,672

(SEK M)	Sweden & Poland	Finland & Baltics	Parent company & consolidated items	Total	
	2021 Jan-Mar	2021 Jan-Mar	2021 Jan-Mar	2021 Jan-Mar	Rolling 12 months
Long steel products	265	150	0	415	1,383
Flat steel products	163	282	0	445	1,423
Stainless steel	81	86	0	167	585
Aluminium	18	30	0	48	167
Other	23	8	-6	25	96
Total	550	556	-6	1,100	3,654

Net sales by country based on customer 's domicile

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden	539	542	1,743	1,740
Finland	482	505	1,681	1,658
Other	79	71	248	256
Group	1,100	1,118	3,672	3,654

Shipped tonnage per segment

(Thousands of tonnes)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	41	44	144	141
Finland & Baltics	47	47	164	164
Parent Company & consolidated items	0	-1	-1	0
Group	88	90	307	305

Operating result (EBIT) per segment

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	36	-24	-14	46
Finland & Baltics	52	23	63	92
Parent Company & consolidated items	-2	-3	-10	-9
Group	86	-4	39	129

Operating margin per segment

	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	6.6%	-4.4%	-0.8%	2.6%
Finland & Baltics	9.3%	4.1%	3.3%	4.9%
Parent Company & consolidated items	neg	neg	neg	neg
Group	7.8%	-0.4%	1.1%	3.5%

Underlying operating result (uEBIT) per segment ¹⁾

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	24	16	32	40
Finland & Baltics	46	29	74	91
Parent Company & consolidated items	-2	-3	-10	-9
Group	68	42	96	122

Underlying operating margin per segment ²⁾

	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	4.4%	2.8%	1.8%	2.3%
Finland & Baltics	8.2%	5.1%	3.9%	4.8%
Parent Company & consolidated items	neg	neg	neg	neg
Group	6.1%	3.8%	2.6%	3.3%

Depreciation per segment

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	3	3	13	13
Finland & Baltics	3	3	13	13
Parent Company & consolidated items	24	23	89	90
Group	30	29	115	116

Investments in tangible and intangible assets per segment

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Sweden & Poland	1	7	17	11
Finland & Baltics	1	0	2	3
Parent Company & consolidated items	1	0	2	3
Group	3	7	21	17

¹⁾ Operating profit/loss (EBIT) adjusted for inventory gains and losses and items affecting comparability. Inventory gains and losses are the differences between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost. The Group's internal model is used to calculate inventory gains and losses and has not been subject for review by the Group's auditor.

²⁾ Underlying operating result (uEBIT) as a percentage of net sales.

Key data

(SEK M unless otherwise stated)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Net sales	1,100	1,118	3,672	3,654
Earnings measurements				
Gross result	207	170	548	585
Underlying gross result	193	180	563	576
Operating result (EBIT)	86	-4	39	129
Underlying operating result (uEBIT)	68	42	96	122
Margin measurements				
Gross margin	18.9%	15.2%	14.9%	16.0%
Underlying gross margin	17.5%	16.1%	15.3%	15.8%
Operating margin	7.8%	-0.4%	1.1%	3.5%
Underlying operating margin	6.1%	3.8%	2.6%	3.3%
Capital structure				
Net debt excl. IFRS 16 ¹⁾	124	322	156	124
Net debt/equity ratio excl. IFRS 16 ¹⁾	13%	34%	17%	13%
Working capital at end of period	376	520	343	376
Working capital (average)	360	534	468	434
Capital employed (average) excl. IFRS 16 ¹⁾	1,318	1,389	1,305	1,292
Working capital tied-up	8.2%	11.9%	12.8%	11.9%
Return				
Return on capital employed excl. IFRS 16 ¹⁾	25.1%	-1.2%	2.3%	9.2%
Per share data				
Earnings per share (SEK)	4.88	-1.75	0.33	6.96
Earnings per share after dilution (SEK)	4.88	-1.75	0.33	6.96
Equity per share (SEK)	75.55	72.19	69.73	75.55
Cash flow from operating activities per share (SEK)	4.62	7.18	26.28	23.72
Shares outstanding at period end (thousands)	12,983	12,983	12,983	12,983
Number of shares (thousands) before and after dilution	12,983	12,983	12,983	12,983
Growth				
Sales growth	-2%	-7%	-16%	-14%
– of which organic tonnage growth	-3%	-5%	-10%	-9%
– of which price and mix changes	4%	-3%	-5%	-4%
– of which currency effects	-3%	1%	-1%	-1%
Other				
Average number of employees	613	637	633	633
Inventory gains and losses	18	-11	-17	12
Shipped tonnage (thousands of tonnes)	88	90	307	305

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Condensed parent company income statement

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Net sales	22	24	79	77
Administrative expenses	-11	-12	-42	-41
Other operating income and expenses	0	1	16	15
Operating profit/loss	11	13	53	51
Financial items	96	15	37	118
Profit/loss after financial items	107	28	90	169
Appropriations	-	-	-15	-15
Profit/loss before tax	107	28	75	154
Tax	-2	2	-2	-6
Profit/loss for the period, or comprehensive income for the period	105	30	73	148

Condensed parent company balance sheet

(SEK M)	2021 Mar 31	2020 Mar 31	2020 Dec 31
Intangible assets	1	1	1
Tangible assets	3	0	2
Financial assets	905	914	906
Total non-current assets	909	915	909
Current receivables	91	206	108
Cash and equivalents	272	17	152
Total current assets	363	223	260
Total assets	1,272	1,138	1,169
Equity	820	672	715
Non-current liabilities	210	350	305
Current liabilities	242	116	149
Total equity and liabilities	1,272	1,138	1,169

Key data – multi-quarter summary

(SEK M unless otherwise stated)	2021 Jan-Mar	2020 Oct-Dec	2020 Jul-Sep	2020 Apr-Jun	2020 Jan-Mar	2019 Oct-Dec	2019 Jul-Sep	2019 Apr-Jun	2019 Jan-Mar
Net sales	1,100	875	744	935	1,118	984	977	1,193	1,205
Earnings measurements									
Gross result	207	135	105	138	170	138	137	164	166
Underlying gross result	193	129	114	140	180	138	136	163	172
Operating result (EBIT)	86	18	4	21	-4	8	14	32	34
Underlying operating result (uEBIT)	68	12	14	28	42	9	13	32	40
Margin measurements									
Gross margin	18.9%	15.5%	14.1%	14.7%	15.2%	14.0%	14.0%	13.8%	13.8%
Underlying gross margin	17.5%	14.8%	15.3%	14.9%	16.1%	14.1%	13.9%	13.7%	14.2%
Operating margin	7.8%	2.1%	0.5%	2.2%	-0.4%	0.8%	1.5%	2.7%	2.8%
Underlying operating margin	6.1%	1.4%	1.8%	3.0%	3.8%	0.9%	1.4%	2.6%	3.3%
Capital structure									
Net debt excl. IFRS 16 ¹⁾	124	156	281	254	322	373	431	402	418
Net debt/equity ratio excl. IFRS 16 ¹⁾	13%	17%	30%	27%	34%	40%	46%	44%	45%
Working capital at end of period	376	343	474	455	520	549	608	553	568
Working capital (average)	360	409	464	487	534	578	580	560	570
Capital employed (average) excl. IFRS 16 ¹⁾	1,318	1,272	1,258	1,258	1,389	1,463	1,477	1,481	1,459
Working capital tied-up	8.2%	11.7%	15.6%	13.0%	11.9%	14.7%	14.8%	11.7%	11.8%
Return									
Return on capital employed excl. IFRS 16 ¹⁾	25.1%	5.1%	0.5%	5.8%	-1.2%	1.5%	4.0%	8.2%	9.2%
Per share data									
Earnings per share (SEK)	4.88	1.06	-0.32	1.34	-1.75	0.57	0.30	1.44	1.56
Earnings per share after dilution (SEK)	4.88	1.06	-0.32	1.34	-1.75	0.57	0.30	1.44	1.56
Equity per share (SEK)	75.55	69.73	70.87	70.92	72.19	71.05	71.80	71.00	71.03
Cash flow from operating activities per share (SEK)	4.62	11.72	0.06	7.32	7.18	6.50	-1.03	5.11	4.79
Shares outstanding at period end (thousands)	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983
Number of shares (thousands) before and after dilution	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983	12,983
Growth									
Sales growth	-2%	-11%	-24%	-22%	-7%	-15%	-12%	-9%	-2%
– of which organic tonnage growth	-3%	-1%	-16%	-17%	-5%	-17%	-11%	-9%	-2%
– of which price and mix changes	4%	-8%	-6%	-5%	-3%	1%	-2%	-1%	-2%
– of which currency effects	-3%	-2%	-2%	0%	1%	1%	1%	1%	2%
Other									
Average number of employees	613	625	636	637	637	644	646	652	664
Inventory gains and losses	18	6	-10	-2	-11	-1	1	0	-6
Shipped tonnage (thousands of tonnes)	88	76	64	77	90	77	75	92	96

¹⁾ To visualize the development of BE Group's financial position, some information is in the key figure overview that is not defined in IFRS. A reconciliation/bridge between alternative performance measures used in this report and the closest IFRS measure is presented under Alternative performance measures.

Alternative performance measures

The Group uses a number of alternative performance measures in its report. The alternative performance measures that BE Group considers significant are the following:

Underlying operating result (uEBIT)

(SEK M)	2021 Jan-Mar	2020 Jan-Mar	2020 Full-year	Rolling 12 months
Operating result	86	-4	39	129
Reversal of inventory gains (-)/losses (+)	-18	11	17	-12
Adjustment for items affecting comparability	-	35	40	5
Group	68	42	96	122

Working capital

(SEK M)	2021 Mar 31	2020 Mar 31	2020 Dec 31
Inventories	534	646	501
Accounts receivable	615	583	376
Other receivables	37	40	42
Deduction accounts payable	-598	-568	-414
Deduction other current liabilities	-212	-181	-162
Rounding	-	-	-
Group	376	520	343

Average working capital is an average for each period based on quarterly data.

Net debt excl. IFRS 16

(SEK M)	2021 Mar 31	2020 Mar 31	2020 Dec 31
Non-current interest-bearing liabilities and leasing liabilities	844	839	778
Current interest-bearing liabilities and leasing liabilities	91	95	85
Deduction leasing liabilities	-519	-567	-541
Deduction financial assets	0	0	0
Deduction cash and equivalents	-292	-45	-166
Rounding	-	-	-
Group	124	322	156

Net debt/equity ratio excl. IFRS 16 is calculated as net debt excl. IFRS 16 divided by Equity.

Capital employed excl. IFRS 16

(SEK M)	2021 Mar 31	2020 Mar 31	2020 Dec 31
Equity excl. IFRS 16	986	942	912
Non-current interest-bearing liabilities and leasing liabilities	844	839	778
Current interest-bearing liabilities and leasing liabilities	91	95	85
Deduction leasing liabilities	-519	-567	-541
Rounding	1	-	-
Group	1,403	1,309	1,234

Average capital employed excl. IFRS 16 is an average for each period based on quarterly data.

Definitions of key data

Adjusted results measurements	
Underlying gross result	The underlying gross result is the reported gross result adjusted for inventory gains and losses (deductions for gains and additions for losses).
Underlying operating result (uEBIT)	Operating result (EBIT) before items affecting comparability adjusted for inventory gains and losses (deductions for gains and additions for losses).
Items affecting comparability	Items that do not have any link to the normal operations of the Group or that are of a non-recurring nature, where a reporting together with other items in the consolidated comprehensive income statement would have given a comparison distortion effect that would have made it difficult to judge the development of the ordinary operations for an outside viewer.
Adjusted margin measurements	
Underlying gross margin	Underlying gross result as a percentage of net sales.
Underlying operating margin	Underlying operating result (uEBIT) as a percentage of net sales.
Capital structure	
Net debt excl. IFRS 16	Interest-bearing liabilities excluding leasing liabilities acc. to IFRS 16 less cash and equivalents and financial assets.
Net debt/equity ratio excl. IFRS 16	Net debt excl. IFRS 16 divided by equity excl. IFRS 16.
Working capital	Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities.
Working capital (average)	Inventories and current receivables less current liabilities, excluding provisions and interest-bearing liabilities. This measure represents an average for each period based on quarterly data.
Capital employed excl. IFRS 16	Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16.
Capital employed (average) excl. IFRS 16	Equity excl. IFRS 16 plus interest-bearing liabilities excl. leasing liabilities acc. to IFRS 16. This measure represents an average for each period based on quarterly data.
Working capital tied-up	Average working capital, as a percentage of annually adjusted net sales.
Return on capital	
Return on capital employed excl. IFRS 16	Annually adjusted operating result excl. IFRS 16, as a percentage of average capital employed excl. IFRS 16.
Per share data	
Earnings per share	Profit/loss for the period divided by the average number of shares outstanding during the period.
Equity per share	Equity divided by the number of shares outstanding at the end of the period.
Cash flow per share from operating activities	Cash flow from operating activities divided by the average number of shares for the period.
Shares outstanding at the end of the period	Shares outstanding at the end of the period adjusted for rights issues and share splits.
Average number of shares	Weighted average number of shares outstanding during the period, adjusted for rights issued and share splits.
Growth	
Sales growth	Change in net sales from the preceding period in percent.
Other	
Inventory gains and losses	The difference between the cost of goods sold at acquisition value and the cost of goods sold at replacement cost.

Please refer to the 2020 annual report for other definitions of key data.



About BE Group

A leading steel service company in Northern Europe

BE Group is a trading and service company in the steel and metal industry. Customers mainly operate in the construction and manufacturing industries in Sweden, Finland and the Baltic States, where BE Group is one of the market's leading actors.

With extensive expertise and efficient processes in purchasing, logistics and production, BE Group offers inventory sales, production service and direct deliveries to customers based on their specific needs for steel and metal products. BE Group has approximately 630 employees and sales of SEK 3.7 billion in 2020. The head office is located in Malmö, Sweden.

BUSINESS IDEA

BE Group is an independent efficient distributor of steel, stainless steel, aluminum and value adding services to Nordic manufacturing and construction companies.

Number of employees

approx. 630

Net sales

**SEK 3.7
billion**

