



BE STRONGER WITH BE.





BE GROUP – TOGETHER WE CAN GIVE OUR CUSTOMERS MORE



BE Group Oy Ab is a part of the BE Group, Northern Europe's leading merchant and production services provider for steel, stainless steel and aluminium. BE Group is a unified and strong group of companies known by the same name in all its markets.

The company has supplied steel and metal products to the Finnish markets for around 140 years. It has been a pioneer in the development of quality systems in the sector,

and has served as a partner, close to the customer, for industry and construction in Finland that use steels and metals.

We continue to operate locally and in even closer and more concrete partnership with our clients. In addition, we are part of an international organization, and this is an important advantage for our customers, who also have to ensure their competitiveness in markets that have become increasingly global.



SUPPORT FROM A STRONG OPERATOR



BE Group is one of Europe's biggest private steel and metal suppliers that operate independently of the steel mills. The Group's centralized procurement, its great purchasing power and its in-depth cooperation with selected steel and metal producers guarantee optimum availability and competitive prices of raw materials and products, also to Finnish customers.

BE Group is a modern service company whose aim is to offer its clients the best possible service, saving

the customers' time, costs and capital, and increasing their competitiveness. The Group has open and efficient contacts with twelve European countries, and a strong position in all its market areas.

Through BE Group, we can help our clients to find new business opportunities both in Finland and abroad. The products and services that we offer are more versatile and available to an even wider market area.



EXCELLENT SERVICE

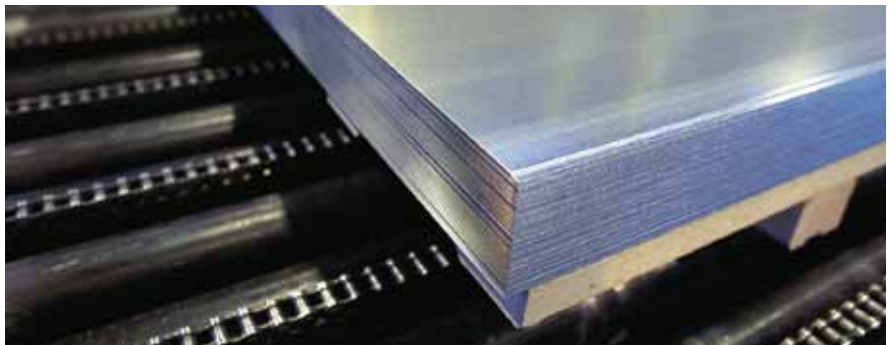


Our services cover a stock range of steels and metals built up on the basis of our customers' needs, comprising over 6000 standard and speciality products from Europe's leading steel and aluminium mills: bars, beams, profiles, tubes, hot rolled plates and sheets, cold rolled and metal coated sheets and coils. The range includes the generally used commercial and special steels, stainless and acid-resistant steels, and also aluminium products and other metals.

Our modern warehousing technique is part of an efficient logistic chain, contributing to an integrated service

package based on the customer's production.

Our core services are our versatile production services, which yield added value for our customers. To meet our clients' needs, further services have been added by extending our steel service centres, investing in new forms of service, and increasing the machine stock. Our production services cover almost all cutting methods, cut-off, beveling, bending, and also blasting and protective coating. As our latest services, we can also offer drilling, threading and machining, using highly automated technology with state-of-the-art efficiency.



WE OFFER A VARIETY OF PRODUCTION SERVICES

Our steel service centres are situated in Lahti, Turku and Lapua. They each specialize in production services in their own product area, and they serve our customers throughout Finland.

- Slitting
- Cutting-to-length
- Flame cutting
- Fine-ray plasma cutting
- Oxygen plasma cutting
- Laser cutting
- Water-jet cutting
- Mechanical cutting
- Edging
- Beveling
- Cut-off
- Tube cut-off
- Blasting and protective coating
- Drilling
- Threading
- Machining
- Other further processing services



INTEGRAL PART OF THE CUSTOMER'S PRODUCTION PROCESS



BE Group has sales units in ten localities in Finland, close to our customers. Our sales people will be glad to come and take a look at your business operations. They know our range of products and services, and are able to offer solutions that save our clients' time, cost and capital. They will always seek the best price-quality ratio as well as quick, practical solutions that will save costs and capital and will enhance production efficiency.

A well-functioning partnership always requires openness and confidentiality in relations. The better we know our clients' business operations and production, the better we can serve them. By building up tailor-made operational models together with our clients, we can ensure customer-oriented and cost-effective operations all along the order-delivery chain. The aim is to deliver the parts needed by the client, with the right degree of further processing, at the right time, directly into the client's production.



PARTNERSHIP WITH US OFFERS YOU MANY ADVANTAGES

Our sales people specializing in the sale of production services help our customers to make use of the possibilities we offer. They will be pleased to give advice if you are planning to develop or optimize your production, for example.

Our consultation service is backed by the expert knowledge and resources of the whole BE Group. You can also turn to our sales units when you desire to develop your business operations or change your ways of working. As a part of the international BE Group, we will serve you even if your production is transferred abroad.

- A wide product range
- Volume benefit in procurement
- Certified suppliers
- Good, long-term client relations
- Modern, efficient warehousing systems
- Enablement to invest in your core know-how only
- No waste or scrap
- Freeing of warehouse space and capital
- Cost benefit gained from high machine utilization rate
- Product transportation by vehicles specialized for the purpose
- A contact person near you who knows your production and needs
- Consultation services backed by the expertise of the whole Group



SALES OFFICES

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